## BALANCE SHEET

As at Mar. 31st, 2010

| ASSETS | Code | Note | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: |
| A. SHORT-TERM ASSETS ( $\mathbf{1 0 0}=\mathbf{1 1 0 + 1 2 0 + 1 3 0 + 1 4 0 + 1 5 0 )}$ | 100 |  | 469.096.731.068 | 418.143.954.797 |
| I. Cash and cash equivalents | 110 |  | 47.612.558.309 | 6.974.601.082 |
| 1. Cash | 111 | V. 01 | 5.112.558.309 | 1.974.601.082 |
| 2. Cash equivalents | 112 |  | 42.500.000.000 | 5.000.000.000 |
| II. Short-term financial investments | 120 | V .02 |  |  |
| 1. Short-term investments | 121 |  |  |  |
| 2. Provision for devaluation of short-term security investments | 129 |  |  |  |
| III. Receivables | 130 |  | 293.273.659.161 | 292.347.125.238 |
| 1. Trade accounts receivables | 131 |  | 18.101.137.214 | 18.371.299.116 |
| 2. Advances to suppliers | 132 |  | 14.542.686.579 | 12.237.542.358 |
| 3. Short-term internal receivables | 133 |  |  |  |
| 4. Receivable in accordance with contracts in progress | 134 |  |  |  |
| 5. Other receivables | 135 | V. 03 | 260.629.835.368 | 261.738.283.764 |
| 6. Provision for short-term bad receivables | 139 |  |  |  |
| IV. Inventories | 140 |  | 97.167.174.626 | 91.951.215.530 |
| 1. Inventories | 141 | V. 04 | 97.167.174.626 | 91.951.215.530 |
| 2. Provision for devaluation of inventories | 149 |  |  |  |
| V. Other short-term assets | 150 |  | 31.043.338.972 | 26.871.012.947 |
| 1. Short-term prepaid expenses | 151 |  | 499.818.122 | 113.219 .669 |
| 2. VAT deductible | 152 |  |  | 289.772.428 |
| 3. Tax and accounts receivable from State budget | 154 | V .05 |  |  |
| 4. Other short-term assets | 158 |  | 30.543.520.850 | 26.468.020.850 |
|  |  |  |  |  |
| B. LONG-TERM ASSETS ( $\mathbf{2 0 0}=\mathbf{2 1 0 + 2 2 0 + 2 4 0 + 2 5 0 + 2 6 0 )}$ | 200 |  | 612.143.489.728 | 617.479.601.834 |
| I. Long-term receivables | 210 |  |  |  |
| 1. Long-term receivables from customers | 211 |  |  |  |
| 2. Capital receivable from subsidiaries | 212 |  |  |  |
| 3. Long-term inter-company receivables | 213 | V. 06 |  |  |
| 4. Other long-term receivables | 218 | V. 07 |  |  |
| 5. Provision for long-term bad receivable (*) | 219 |  |  |  |
| II. Fixed assets | 220 |  | 601.342.193.706 | 606.183.245.466 |
| 1. Tangible fixed assets | 221 | V. 08 | 600.014.721.755 | 605.066.869.784 |
| - Historical cost | 222 |  | 715.860.934.022 | 714.438.881.822 |
| - Accumulated depreciation | 223 |  | (115.846.212.267) | (109.372.012.038) |
| 2. Finance leases fixed assets | 224 | V. 09 |  |  |
| - Historical cost | 225 |  |  |  |
| - Accumulated depreciation | 226 |  |  |  |
| 3. Intangible fixed assets | 227 | V. 10 | 1.327.471.951 | 1.116.375.682 |
| - Historical cost | 228 |  | 1.667.355.441 | 1.382.390.241 |
| - Accumulated depreciation | 229 |  | (339.883.490) | (266.014.559) |
| 4. Construction in progress expenses | 230 | V. 11 |  |  |
| III. Property investment | 240 | V. 12 |  |  |
| - Historical cost | 241 |  |  |  |
| - Accumulated depreciation (*) | 242 |  |  |  |
| IV. Long-term financial investments | 250 |  |  |  |
| 1. Investment in subsidiaries | 251 |  |  |  |
| 2. Investment in join-venture | 252 |  |  |  |
| 3. Other long-term investments | 258 |  |  |  |
| 4. Provision for devaluation of long-term finance investment | 259 |  |  |  |
| V. Other long-term assets | 260 |  | 10.801.296.022 | 11.296.356.368 |
| 1. Long-term prepaid expenses | 261 | V. 14 | 10.456.459.457 | 10.951.519.803 |
| 2. Deferred income tax assets | 262 | V. 21 | 3.573.425 | 3.573.425 |
| 3. Others | 268 |  | 341.263.140 | 341.263 .140 |
|  |  |  |  |  |
| TOTAL ASSETS (270=100+200) | 270 |  | 1.081.240.220.796 | 1.035.623.556.631 |


| CAPITAL SOURCE | Code | Note | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: |
| A. LIABILITIES ( $\mathbf{3 0 0}=\mathbf{3 1 0}+330$ ) | 300 |  | 379.584.532.447 | 366.256.827.011 |
| I. Short-term liabilities | 310 |  | 178.091.949.569 | 164.763.646.133 |
| 1. Short-term borrowing and debts | 311 | V.15 | 52.880.573.647 | 63.663.369.368 |
| 2. Trade accounts payable | 312 |  | 5.886.434.134 | 10.160.852.699 |
| 3. Advances from customers | 313 |  | 32.469.631.945 | 19.776.156.945 |
| 4. Taxes and liabilities to State budget | 314 | V.16 | 19.126.868.349 | 10.235.001.898 |
| 5. Payable to employees | 315 |  | 990.939.065 | 881.875.200 |
| 6. Payable expenses | 316 | V.17 | 2.461.640.823 | 5.628.161.964 |
| 7. Accounts payables-Affiliate | 317 |  |  |  |
| 8. Payable in accordance with contracts in progress | 318 |  |  |  |
| 9. Other short-term payables | 319 | V. 18 | 64.275.861.606 | 54.418.228.059 |
| 10. Provision for short-term liabilities | 320 |  |  |  |
| 11. Bonus and welfare fund | 323 |  |  |  |
| II. Long-term liabilities | 330 |  | 201.492.582.878 | 201.493.180.878 |
| 1. Long-term accounts payables-Trade | 331 |  |  |  |
| 2. Long-term accounts payables-Affiliate | 332 | V. 19 |  |  |
| 3. Other long-term payables | 333 |  |  |  |
| 4. Long-term borrowing and debts | 334 | V. 20 | 177.496.377.238 | 177.496.377.238 |
| 5. Deferred income tax | 335 | V.21 |  |  |
| 6. Provision for unemployment allowance | 336 |  | 73.932 .912 | 74.530 .912 |
| 7. Provision for long-term liabilities | 337 |  |  |  |
| 8. Unearned revenue | 338 |  | 23.922.272.728 | 23.922.272.728 |
|  |  |  |  |  |
| B. OWNER'S EQUITY (400= 410+430) | 400 |  | 701.655.688.349 | 669.366.729.620 |
| I. Capital sources and funds | 410 | V. 22 | 701.655.688.349 | 669.366.729.620 |
| 1. Paid-in capital | 411 |  | 548.389.050.000 | 548.389.050.000 |
| 2. Capital surplus | 412 |  |  |  |
| 3. Other capital of owner | 413 |  |  |  |
| 4. Treasury stock | 414 |  |  |  |
| 5. Assets revaluation difference | 415 |  |  |  |
| 6. Foreign exchange difference | 416 |  |  |  |
| 7. Investment and development fund | 417 |  | 5.126.942.988 | 5.126.942.988 |
| 8. Financial reserve fund | 418 |  | 9.955.286.074 | 9.955.286.074 |
| 9. Other fund belong to owner's equity | 419 |  |  |  |
| 10. Retained profit | 420 |  | 138.184.409.287 | 105.895.450.558 |
| 11. Capital for construction work | 421 |  |  |  |
| II. Budget sources | 430 |  |  |  |
| 1. Bonus and welfare fund | 431 |  |  |  |
| 2. Budgets | 432 |  |  |  |
| 3. Budget for fixed asset | 433 | V. 23 |  |  |
|  |  |  |  |  |
| TOTAL RESOURCES ( $430=300+400$ ) | 440 |  | 1.081.240.220.796 | 1.035.623.556.631 |

## INCOME STATEMENT

Quarter 1/2010
Unit: VND

| Items | Code | Note | Accumulation from the beginning of this year to the ending of this period |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | Year 2010 | Year 2009 |
|  |  |  |  |  |
| 1. Revenue of sales and services | 01 | VI. 25 | 63.313.316.643 | 39.179.219.932 |
| 2. Deductions | 02 |  |  |  |
| 3. Net sales and services (10=01-02) | 10 |  | 63.313.316.643 | 39.179.219.932 |
| 4. Cost of goods sold | 11 | VI. 27 | 9.462.436.141 | 12.491.333.212 |
| 5. Gross profit (20=10-11) | 20 |  | 53.850.880.502 | 26.687.886.720 |
| 6. Financial incomes | 21 | VI. 26 | 472.107 .424 | 120.015.380 |
| 7. Financial expenses | 22 | VI. 28 | 5.491.774.029 | 7.704.406.282 |
| - Include: Interest expense | 23 |  | 5.491.774.029 | 7.704.406.282 |
| 8. Selling expenses | 24 |  | 7.238.224.624 | 3.011.139.958 |
| 9. General \& administrative expenses | 25 |  | 2.214.885.673 | 1.820.864.275 |
| 10. Net operating profit (30=20 + (21-22)-(24+25)) | 30 |  | 39.378.103.600 | 14.271.491.585 |
| 11. Other incomes | 31 |  | 100.571.361 | 3.636.364 |
| 12. Other expenses | 32 |  | 82.955 .372 |  |
| 13. Other profit (40=31-32) | 40 |  | 17.615.989 | 3.636.364 |
| 14. Profit before tax ( $50=30+40$ ) | 50 |  | 39.395.719.589 | 14.275.127.949 |
| 15. Current corporate income tax expenses | 51 | VI. 30 | 7.106.760.860 | 1.003.368.317 |
| 16. Deferred corporate income tax expenses | 52 | VI. 30 |  |  |
| 17. Profit after tax (60=50-51-52) | 60 |  | 32.288.958.729 | 13.271.759.632 |
| 18. EPS (*) | 70 |  | 589 | 242 |

## CASH FLOW STATEMENT

Quarter 1/ 2010 (Indirect method)

| Items | Code | Note | Unit: VND |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | Accumulation |  |
|  |  |  | Quarter 1/2010 | Quarter 1/2009 |
|  |  |  |  |  |
| I. CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |  |
| 1. Profit before tax | 01 |  | 39.395.719.589 | 14.275.127.949 |
| 2. Adjustment in accounts |  |  |  |  |
| Fixed assets depreciation | 02 | V.8,9 | 6.548.069.160 | 6.343.521.819 |
| Provisions | 03 |  | - | - |
| Unrealized foreign exchange difference loss/gain | 04 |  | - | - |
| Loss/gain from investment | 05 |  | - | - |
| Interest expenses | 06 |  | 5.491.774.029 | 7.704.406.282 |
| 3. Operating profit before the changes of current capital | 08 |  | 51.435.562.778 | 28.323.056.050 |
| Changes in accounts receivable | 09 |  | (4.712.261.495) | (7.449.751.167) |
| Changes in inventories | 10 |  | (5.215.959.096) | (1.734.962.063) |
| Changes in trade payables (exclude interest payable, income tax payable) | 11 |  | 17.288.373.945 | 28.689.485.478 |
| Changes in prepaid expenses | 12 |  | 108.461.893 | (1.010.916.423) |
| Paid interest | 13 |  | (7.292.752.440) | (7.704.406.282) |
| Paid corporate income tax | 14 |  | (190.672.637) | (8.228.608.055) |
| Other receivables | 15 |  | - | - |
| Other payables | 16 |  | - | - |
| Net cash provided by (used in) operating activities | 20 |  | 51.420.752.948 | 30.883.897.538 |
|  |  |  |  |  |
| II. CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |  |
| 1. Cash paid for purchase of capital assets and other long-term assets | 21 |  | - | (22.777.626.969) |
| 2. Cash received from liquidation or disposal of capital assets and other long-term assets | 22 |  | - | - |
| 3. Cash paid for lending or purchase debt tools of other companies | 23 |  | - | - |
| 4. Withdrawal of lending or resale debt tools of other companies | 24 |  | - | - |
| 5. Cash paid for joining capital in other companies | 25 |  | - | - |
| 6. Withdrawal of capital in other companies | 26 |  | - | - |
| 7. Cash received from interest, dividend and distributed profit | 27 |  | - | - |
| Net cash used in investing activities | 30 |  | - | (22.777.626.969) |
|  |  |  |  |  |
| III. CASH FLOWS FROM FINANCING ACTIVITIES: |  |  |  |  |
| 1. Cash received from issuing stock, other owners' equity | 31 |  | - | - |
| 2. Cash paid to owners' equity, repurchase issued stock | 32 |  | - |  |
| 3. Cash received from long-term and short-term borrowings | 33 | V.13,20 | 11.294.366.749 | 31.799.995.598 |
| 4. Cash paid to principal debt | 34 | V. 13 | (22.077.162.470) | (14.699.575.005) |
| 5. Cash paid to financial lease debt | 35 |  | - | - |
| 6. Dividend, profit paid for owners | 36 |  | - | (2.632.266.000) |
| Net cash (used in) provided by financing activities | 40 |  | (10.782.795.721) | 14.468.154.593 |
|  |  |  |  |  |
| Net cash during the period ( $50=20+30+40$ ) | 50 |  | 40.637.957.227 | 22.574.425.162 |
|  |  |  |  |  |
| CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR | 60 | V. 1 | 6.974.601.082 | 9.304.128.363 |
| Influence of foreign exchange fluctuation | 61 |  | - |  |
| CASH AND CASH EQUIVALENTS AT END OF YEAR (70 = 50+60+61) | 70 | V. 1 | 47.612.558.309 | 31.878.553.525 |

